All Aboard? The Public Case for High Speed Rail

Presentation by Frank Graves at the North American
High Speed Rail Summit



Presentation of Survey Results November 3, 2009

Introduction & Methodology



Introduction & Methodology

Introduction

- Little known about what the public thinks about high speed rail.
- Main objective of this research is to more fully understand public outlook on and support for bringing system of HSR to Canada.

Methodology

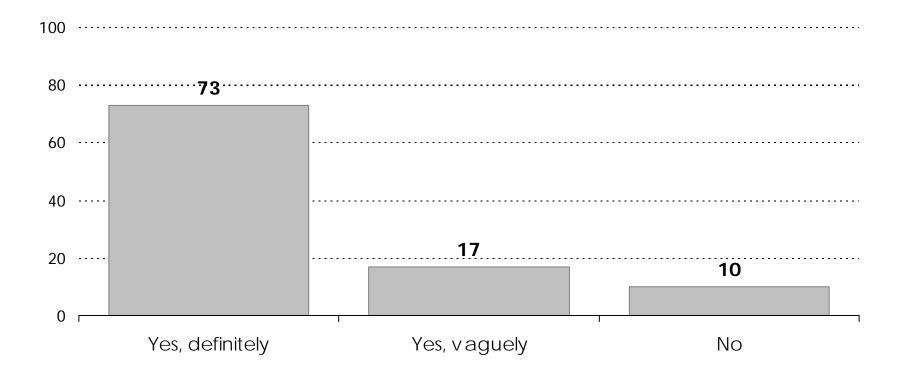
- The High Speed Rail survey consisted of interviews with a representative sample of 1,647 Canadians (16 years of age and older).
- Surveying occurred between October 23-28, 2009.
- Surveys were collected using EKOS' hybrid telephone-online panel, Probit. Unlike
 opt-in internet-only research panels, Probit supports confidence intervals and error
 testing because all members are recruited by telephone using random digit dialing
 and are confirmed by live interviewers.
- Results from this survey may be considered statistically accurate to within +/- 2.4 percentage points, 19 times out of 20.

Awareness & Literacy



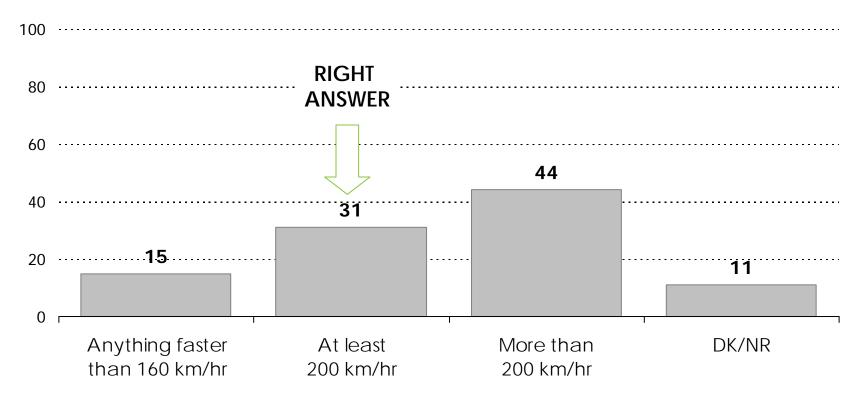
Familiarity with "high speed rail"

Q. In the context of passenger rail travel, have you ever heard the term "high speed rail"?



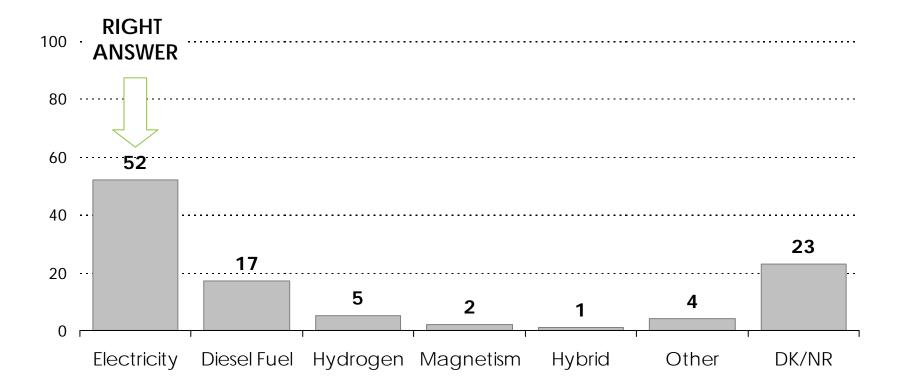
Literacy Test 1 – Speed of trains

Q. In Canada, standard passenger trains currently travel up to speeds of approximately 160 km/hour. How fast do you think a train would have to travel in order to be considered "high speed"?

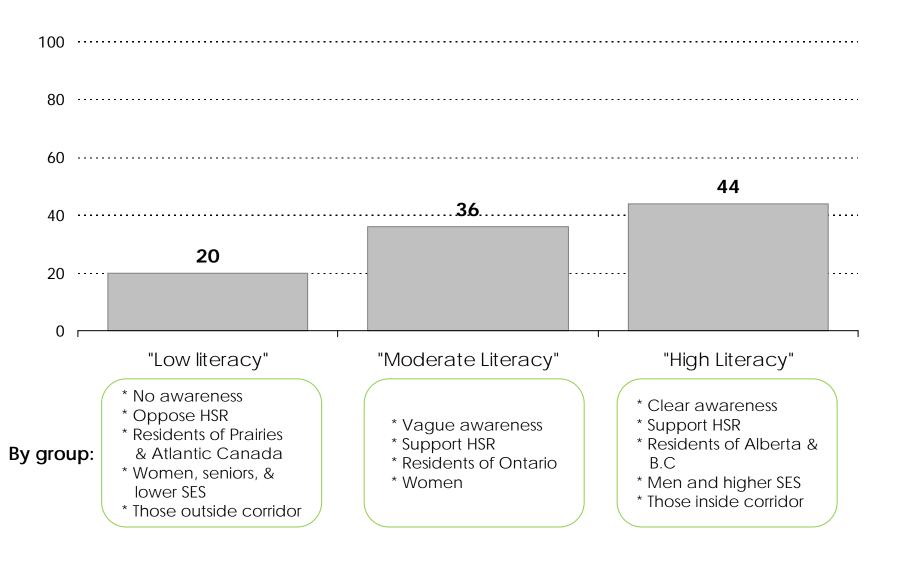


Literacy Test 2 – Source of power

Q. How do think high speed trains are powered?



Literacy Index

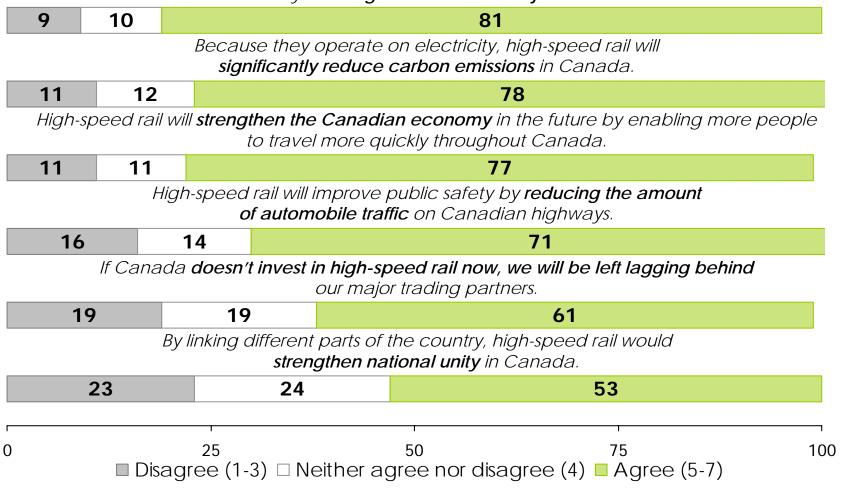


Arguments For & Against

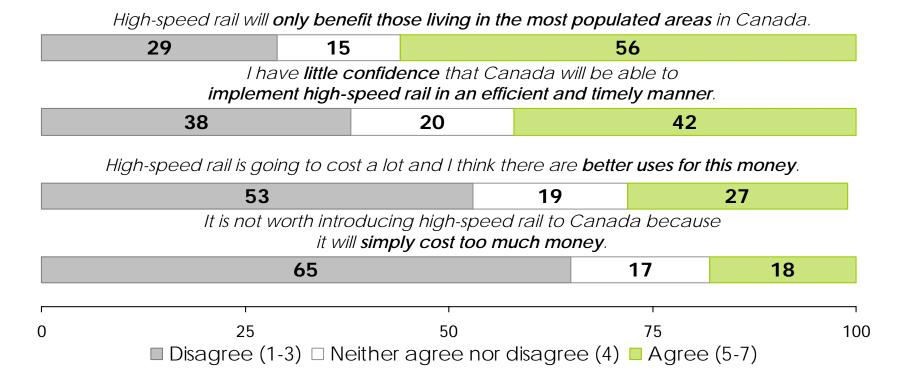


Arguments for high speed rail

Building a high-speed rail system would help to stimulate the Canadian economy by creating thousands of new jobs.



Arguments against high speed rail



Pro vs. Con Factors

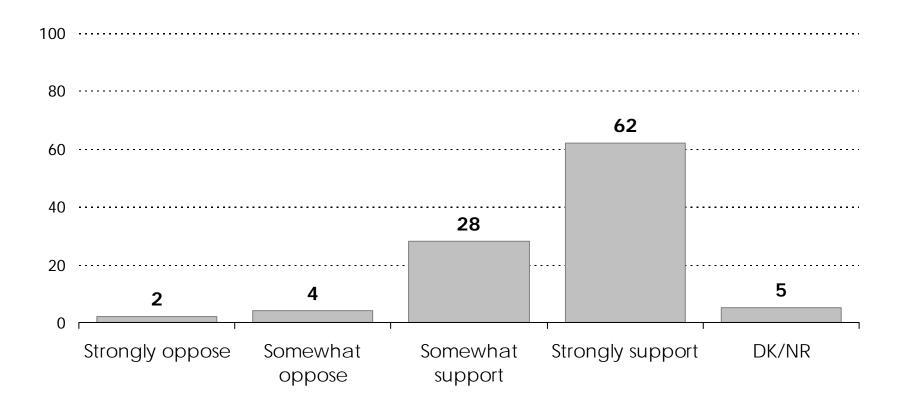
| | ARGUMENT | PRO FACTOR | CON FACTOR |
|----------------------|---|---------------|---------------|
| #1 economic stimulus | HSRhelps to stimulate the economy | .785 | |
| | HSRwill strengthen the Canadian economy | .768 | |
| #2 | Canada left lagging behind without HSR investment | .753 | |
| #3 | HSRwill improve public safety | .737 | |
| #4 | Better uses for money | | .703 |
| #5 | HSRwill reduce carbon emissions | .701 | |
| #6 | Little confidence that Canada able to implement HSR | | .693 |
| #7 | HSRonly benefit those in most populated areas | | .690 |
| #8 | HSRwill strengthen national unity | .679 | |
| #9 | HSRwill simply cost too much | | .669 |

Anatomy of Support



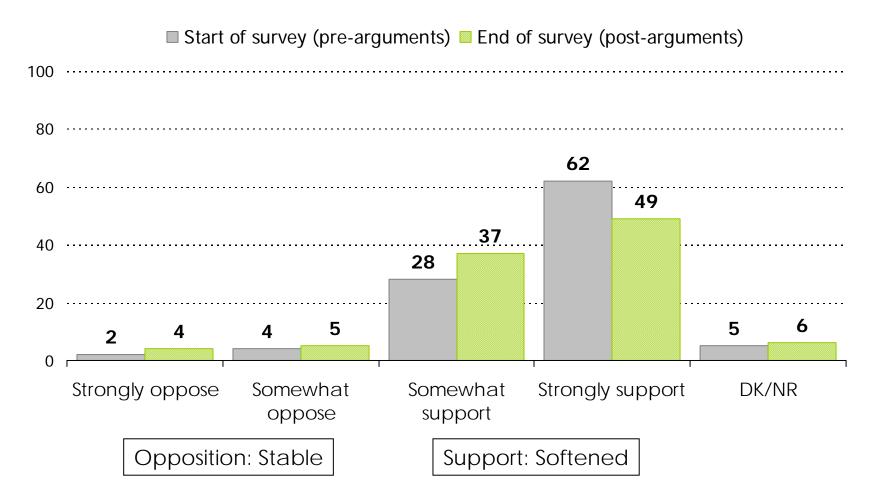
Support for high-speed rail (initial)

Q. Do you oppose or support Canada introducing high speed rail?

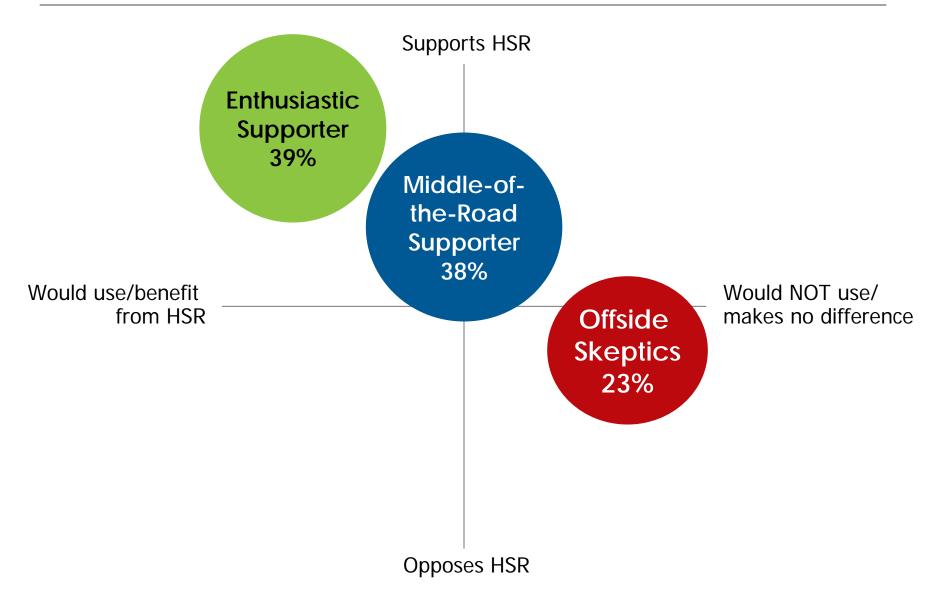


Support for high-speed rail (initial vs. end)

Q. Do you oppose or support Canada introducing high speed rail?



Anatomy of Support

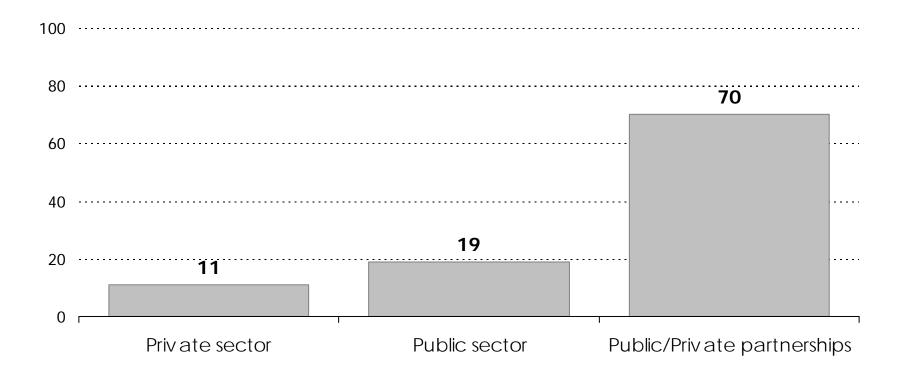


Funding



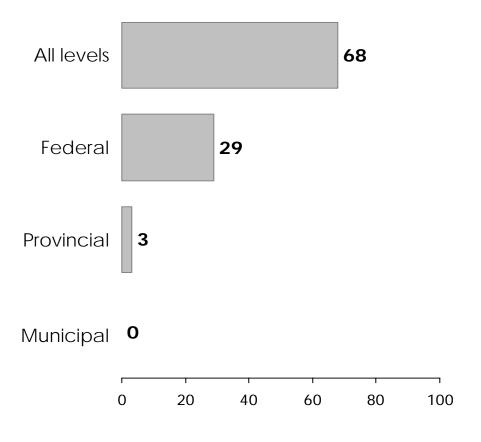
Sources of funding

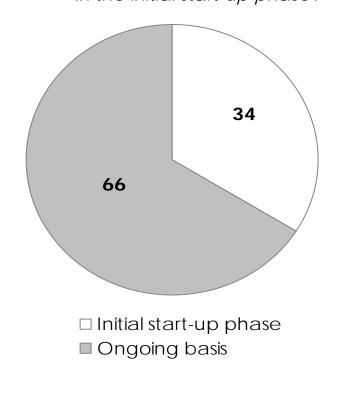
Q. It is estimated that it will cost billions of dollars to introduce high speed rail to Canada. Who do you think should be primarily responsible for covering these costs?



Government involvement in funding

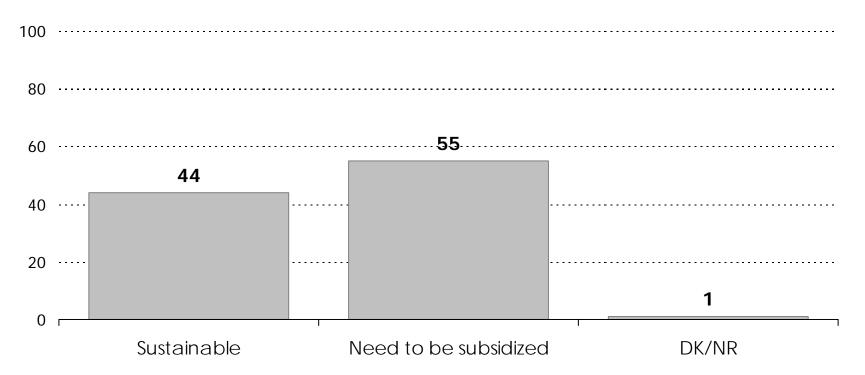
- **Q.** Which level of government do you think should be involved in funding high speed rail?
- **Q.** Do you think government should be involved in providing funding on an ongoing basis or just in the initial start-up phase?





Perceived sustainability of high-speed rail

Q. Once the system is in place, do you believe that high speed rail will be sustainable with revenues generated from passengers, or do you think the system will have to be subsidized?

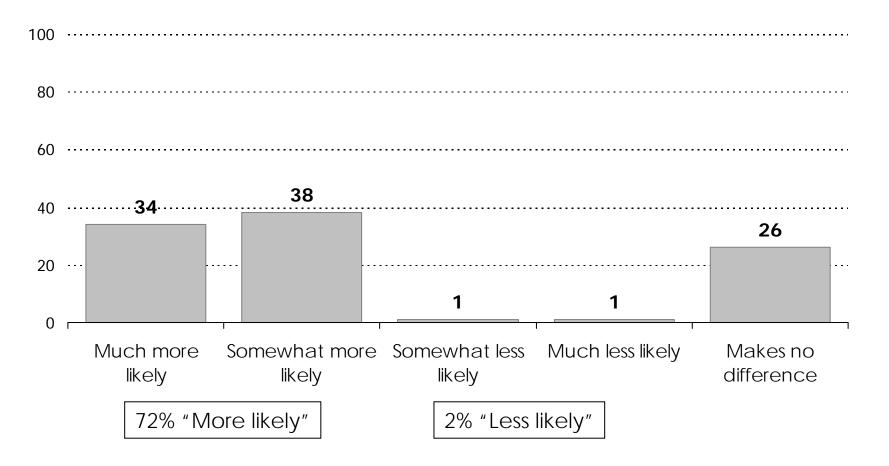


Use



Predicted use of high-speed rail

Q. If Canada had a high speed rail system, would you be more or less likely to travel by train, or would it make no difference?



Conclusions



Conclusions (i)

- Very high levels of awareness of HSR, coupled with modest fluency
- Overwhelming top-of-mind support
 - Reflection weakens support
 - BUT drop focussed amongst tepid supporters (i.e., skeptics, opponents, and the "what's in it for me" segments of population)
- The public divides into 3 main segments:
 - Enthusiastic Supporters 39%
 - Middle-of-the-Road Supporters 38%
 - Offside Skeptics23%
 - Enthusiasts will be far more engaged and influential / opponents unlikely to be "in the street" over this debate

Conclusions (ii)

- Pro arguments are currently unidimensional and eclipse con arguments
 - Most powerful arguments are perceived immediate and long-term economic benefits, followed by benefit to the environment
- Con arguments rate much lower than pro arguments
 - Most powerful argument is "political economy" (vested interest has a pervasive impact), skepticism, then costs
- Realpolitik understanding of need for state intervention to make this happen (and probably to sustain)
 - Preference is for involvement of "all levels", but if forced to choose public looking to federal government
- Recommendation: All aboard full speed ahead!

FOR MORE INFORMATION:



Frank Graves, President EKOS Research Associates p. 613.235.7215 e. fgraves@ekos.com